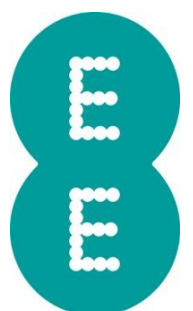


BUSINESS CLASS SERVICE FOR LARGE BUSINESS CUSTOMERS

SOLUTION DESCRIPTION



Business Class Service for Large Business Customers Solution Description



Table of Contents

1.	INTRODUCTION	3
2.	PROVISIONING	3
3.	DEVICE AND ACCESSORY ORDERING	4
4.	ACCOUNT DEVELOPMENT	4
5.	CUSTOMER AND USER SUPPORT	5
6.	ONLINE SUPPORT	6
7.	MANAGING SERVICE INTERRUPTIONS AND OUTAGES	7
8.	EQUIPMENT REPLACEMENT AND EXCHANGE	8
9.	TRIALS OF DEVICES	9
10.	THE CUSTOMER'S ROLE AND RESPONSIBILITIES	9
11.	SUPPORT FOR SOLUTIONS	9
12.	EXCLUSIONS	10
13.	CHARGEABLE SERVICES	11
14.	DEFINITION OF TERMS	11
	DISCLAIMER	12

Business Class Service for Large Business Customers Solution Description



1. Introduction

This Solution Description forms part of the Customer's Agreement with EE. Words and expressions used in this document shall, unless the context requires otherwise, have the meaning given to them in, and be interpreted in accordance with, the Agreement.

All Customers who meet the eligibility criteria detailed in the EE Price Guide for Large Business (version current at the time they joined EE) will be provided with the service described in this document as an inclusive Service (Business Class Service). Business Class Service will be provided to the Customer throughout its time with EE from set-up to re-sign or porting out of the Network. It provides a wide range of features which cover all the necessary support that a business needs to manage the Services it has taken from EE including:

- Provisioning
- Device and accessory ordering
- Supporting Device software
- Account Development
- Customer and User support
- Billing
- Managing service interruptions and outages
- Equipment replacement and exchange
- Device Trialling

These Service elements are described in detail below.

In addition the support that is provided on other Solutions as standard is described in clause 11.

2. Provisioning

EE will manage the provisioning of Connections onto the EE network when the Customer first joins EE* and on an ongoing basis as and when the Customer adds, replaces or Upgrades new Connections, Devices or SIM Cards to its account.

*For the purposes of this feature of the Service, the definition of 'the Customer first joins EE' means a new Customer to the EE brand and shall exclude any existing Customer which was a Customer of the Orange brand and has now become a Customer of the EE brand and is either in-life or re-signing (Legacy Customer). Legacy Customers will benefit from the provisioning feature as and when it adds new Connections, replaces or Upgrades Devices and from the Mobile Number Portability. Legacy Customers will continue to be managed by their existing EE in-life team.

Managed Migration for accounts with less than 300 Users

Customers with less than 300 Users will benefit from a desk based account set up by Business Customer Services. Supporting documentation, including information on implementing and rolling out new Devices, will also be provided by EE.

As an additional support and at the Customer's specific request, the Customer can get their Devices delivered with labels on each Device box with the details of the relevant User. This information needs to be provided to EE using EE's standard database format which will be provided to the Customer during the implementation phase.

Devices are delivered to the Customer's registered address or the Customer's other business sites as agreed with the Customer. Device recycling is offered on request. Delivery to a User's home is available on request and is an additional chargeable service.

Managed Migration for accounts with more than 300 Users

For Customers with more than 300 Users, EE will provide a fully managed migration and implementation service for the Customer. The Client Project Management Team liaises with the Customer during all phases of migration and implementation to ensure a seamless switch onto the EE network by:

Business Class Service for Large Business Customers Solution Description



- Working with the Customer to capture all the project requirements and define the joint Customer and EE project team;
- Delivering a phased project plan with timescales agreed with the Customer;
- Liaising within EE to ensure the Customer's account is set up to meet the project requirements;
- Providing the Customer with supporting tools for compiling the User information;
- Supporting the Customer's User communications by sending up to 3 notifications to Users via SMS per implementation phase as agreed with the Customer;
- On Customer request, delivering boxed Devices with labels on the outside of each box displaying the details of the intended User, cost centre details (if required *and* supplied);
- Ensuring the Devices are delivered to the Customer's registered address or the Customer's other business sites as agreed with the Customer;
- Supporting the delivery and distribution of Devices to Users, by providing up to 5 man days of rollout support (depending on the Customer's fleet size) at the Customer's premises;
- Device recycling offered on request.

Customers choosing to manage migration themselves will benefit from a desk based account set up by Business Customer Services. Supporting documentation, including a step by step guide to implementing and rolling out new Devices, will also be provided by EE.

Delivery to a User's home is available on request and is an additional chargeable service.

Mobile Number Portability (MNP)

Timescales for ports in and out of the Network will be agreed in partnership with the Customer based on the then current OFCOM guidelines.

EE would always look to improve on the Ofcom Guideline timescales. Details of the porting process can be discussed with EE.

3. Device and Accessory Ordering

In life, the Customer can email Device and accessory orders to Business Customer Services or place orders online via Web Self-Serve. Business Customer Services will then process the order to delivery.

Once an Order is received into EE, an order confirmation is sent to the Customer together with an estimate of the delivery date by email.

EE will endeavour to process all orders as follows

- Order received before noon processed the same day, for delivery within one working day.
- Orders received after noon processed the next working day for delivery the following working day.

Where Devices are not available at point of order, Business Customer Services will contact the Customer to notify them of their options.

However all orders and delivery timescales are subject to stock supply and availability.

Chargeable premium delivery options are available. EE can supply full details of these.

OBM with Online Ordering – see section 6

4. Account Development

Customers get access to a designated account team who will support the Customer with their day to day commercial requirements.

Business Class Service for Large Business Customers Solution Description



The Account Development role is to:

- Provide the Customer with a primary point of contact for any commercial issues;
- Manage the Agreement and commercial relationship between the Customer and EE;
- Understand the Customer's specific needs and technical requirements so that the Customer's existing Services are used to best effect and that relevant new services that would further enhance the Customer's experience are brought to the Customer's attention;
- Help to drive efficiencies in the Customer's business by use of mobile telephony systems;
- Provide updates on new developments in EE's technology, products and services.

5. Customer and User support

In addition to the Account Development, Customers have access to other teams within EE who have particular responsibilities to help and support the Customer in their day to day operational needs:

Business Customer Service Support Team

Business Customer Service is the primary point of contact for :

- the administration and delivery of all day-to-day account queries and support requirements to the Customer representatives ; and
- User support queries on EE's Services and Equipment they may be using.

The team is split into two parts, a Service Team and a Technical team. These teams are directly accessible through simple interactive options, when calling business customer service :

Service Team - General account administration

- Equipment and accessory ordering
- Connection and disconnection of equipment
- Upgrades and renewals
- Billing queries and administration
- End-to-end issue management
- Lost and physically damaged equipment
- General Enquiries

Business Technical Support Team – Technical Support and escalation for EE's Services and Equipment

- Faulty equipment
- Coverage issues
- Network performance issues
- Product, device and equipment support
- EE technical services and solutions

Business Incident Management Team

EE's Business Incident Management Team provides an escalation path following investigation by the Business Technical Support Team when an Incident has breached the resolution target detailed in Section 9.

Billing Manager Support Team

Business Class Service for Large Business Customers Solution Description



EE's Billing Manager Support Team can be contacted by the Customer Representative by phone and provides support on queries relating to the Online Billing Manager tool, delivering support on the following:

- Training to help the customer use the tool to self-serve on set up, billing information and reporting

Escalating a support query

If the Customer considers that a reported support query requires escalation due to the impact on the Customer's business or that it has been incorrectly assessed, the Customer should contact the team manager of the support team responsible for the query to discuss this.

Details of how the Customer can contact these teams are provided in Appendix 1 below.

6. Online Support

OBM for Billing Support

As standard for all Large Business Customers, EE provides the Customer with the Online Billing Manager tool which allows the Customer to manage their account and billing online, including:

- 24/7 access to the Customer's account online by the Customer Representatives
- Viewing the billing information for the Customer's entire organisation
- Controlling access to billing data for each User of the service
- Creating reports based on the billing information
- Downloading Device summaries and call details for use externally
- Emailing notification when bills are available
- Viewing the billing information for the Customer's entire organisation or parts of it
- Creating and updating the organisation's structure in cost centres
- Enabling Users to tag their personal and business use

As part of the provisioning process, EE will provide one Web conferencing training session on the use of Online Billing Manager to the Customer's in house training team or other personnel nominated by the Customer, enabling them to deliver ongoing training to other members of the Customer's staff as required.

OBM with Online Ordering

EE provides the Customer with OBM with Online Ordering which allows the Customer to manage their account online, including:

- Single sign on for both Online Billing Manager and Online Ordering
- Get 24/7 access to your account online for the most appropriate people in your business
- Order devices, accessories, SIM cards and Blackberry software online
- Keep track of your device inventory with order history
- Ability to enable access only for those users that need it and restrict their view of billing data using the existing OBM capability

As part of the provisioning process, EE will provide one Web conferencing training session on the use of OBM with Online Ordering to the Customer's in house training team or other personnel nominated by the Customer, enabling them to deliver ongoing training to other members of the Customer's staff as required.

Business Class Service for Large Business Customers Solution Description



To support Customer's using OBM with Online Ordering, EE provides help guides that are available online as PDF documents.

Online Billing Manager is supported by the Billing Manager Support Team who can be contacted by phone and email details of which are provided in Appendix 1 below.

7. Managing Service interruptions and outages

EE has a comprehensive Incident management process to resolve Service interruptions, Network outages and other events that may have an impact on the quality of service the Customer receives.

Faults identified at a User level should be reported through the Customer's own first level support team. If the fault cannot be remedied at this level then the Customer Technical Contact can report faults through EE's Business Technical Support Team.

The Process

First Level Support

The Customer shall maintain its own fault management system for accepting and managing fault reports from its Users (1st Level Support).

This 1st Level Support will:

- Use the symptoms and diagnosis to identify and resolve known faults;
- Where the symptoms and diagnosis is proving difficult and/or appears to identify a new and unknown fault, then the fault can be escalated to the Business Technical Support team giving:
 - as many examples of the problem as are available or requested by EE; and
 - as much detailed information specific to the fault or query as possible using the standard reporting formats available from EE

Second Level Support

Second Level Support is provided by the Business Technical Support Team:

Once the Customer has reported a fault to EE, it will be given an Incident reference number. The issuing of this number does not indicate that it is accepted as a fault or that any fault lies with EE in any way but provides a way of managing and tracking the issue efficiently.

Incidents, whether reported by Customers or detected by EE, are allocated one of five priority levels. EE prioritises reported incidents according to the following criteria:

Network Level Incidents

- Priority 1: Major Incident - Single Incident causing a loss of the voice and/or data Service to greater than 40% but less than 100% of EE customers.
- Priority 2: Minor Incident - Single Incident causing loss of the voice and/or data Service to greater than or equal to 10% but less than 40% of EE customers.

Customer Level Incidents

- Priority 3-5 -: Single Incidents that are restricted to the Customer are allocated a priority level of 3 to 5 based on a number of factors, including urgency and impact.

Business Class Service for Large Business Customers Solution Description



Escalating an Incident

If the Customer considers that a reported Incident requires an increase in priority due to the impact on the Customer's business or that it has been incorrectly assessed, the Customer should contact the Business Technical Support Team to discuss this.

Target Resolution Time

Target Resolution Times are the targets that EE will endeavour to meet or better. They are not guaranteed resolution timescales and are also subject to the Customer providing the necessary information and support including any necessary approvals to access Customer sites. The following resolution times are counted from the completion of 2nd level diagnostic activity and once the Incident has been assigned internally to the appropriate service management team:

Incident Priority	Target Resolution Time
P1	4 hours
P2	8 hours
P3	12 hours
P4	3 working days
P5	25 working days

Resolution of Incidents

The Customer acknowledges that not all Incidents will be resolvable by EE. EE will use its reasonable endeavours to identify where the cause of any Incident lies and where EE is able to exclude that EE, the Network, Solutions, Devices, EE Software or Equipment are at fault, the Incident will be defined as resolved and closed. In such circumstances EE may advise the Customer that it will need to carry out its own further investigations into the fault and EE will advise where possible of any information that it had that might assist the Customer in its investigations.

Planned Maintenance

EE is committed to an ongoing improvement programme to improve Network coverage and performance. This may necessitate planned preventative maintenance or upgrade activity, which could result in short-term degradation of service. EE will plan any maintenance to limit any potential impact on Customers.

8. Equipment replacement and exchange

The Customer will benefit from the warranty detailed in the Business Agreement .

The Customer may also benefit from other insurances and/or warranties where the Customer has specifically contracted for these. The Customer should refer to the terms attaching to those products to claim under them.

Business Class Service for Large Business Customers Solution Description



9. Trials of Devices

EE can offer the Customer the opportunity to trial Devices on the Network to assess the suitability of the Devices for their business. Additional terms will apply. The Business Development Manager can supply full details of the process and a copy of the terms.

10. The Customer's Role and Responsibilities

To deliver and support the Support Service requires the co-operation and assistance of the Customer. Customer responsibilities shall include:

- The nomination of suitable points of contact for the administration of all aspects of the account;
- The provision of an internal IT and technical help desk to provide first line support to the Customer's Users available during sufficient hours to allow EE to meet any Service obligations described herein;
- Provide sufficient and detailed information to enable EE to carry out root cause analysis and any follow up information that is reasonably required;
- Respond to any requests from EE for information in a timely manner;
- Cascade any EE service notices to the appropriate Users in a timely manner;
- Assisting EE with the identification and diagnostics of service related faults;
- To follow (and ensure their Users follow) agreed processes for
 - the reporting and escalation of service-affecting Incidents;
 - the management of the Services, Solutions and Equipment
- Participate in any regular reviews held by the Account Development Contact to review the account and provide feedback, including:
 - Performance compliance
 - Service development opportunities
 - Technical issues
 - Planned maintenance
 - Network improvements
 - Service improvements
 - Exception reporting
 - Communication
 - Feedback through EE's Scorecard where requested
 - Business benefits from EE's network and services
- Notifying EE at least 5 Working Days in advance of any planned works that the Customer will carry out that will or may affect the operation of the Services. Customer to give EE at least 5 working days' notice of any planned works that will or may affect operation of the Service. EE may suspend the Service during the planned works where it reasonably considers the works to be of a nature that may affect or compromise the performance of the Network.

11. Support for Solutions

EE also provides support for the Solutions that the Customer has contracted to take. Business Class Support for these Solutions is only described in this Section.

First Line Support

The Customer is responsible for providing first line support to its Users through its own helpdesk and a Customer Technical Contact for EE with sufficient technical knowledge to assist with installation, implementation, maintenance and ongoing support of the Solution(s). The Customer Technical Contact shall be available to EE Monday to Friday excluding Bank Holidays 09.00 to 17.30hrs.

Second Line Support

If the Customer's helpdesk is unable to resolve an issue, the Customer may escalate the issue to EE's Business Technical Support team. Contact details and availability of the Business Technical Support team are detailed in Appendix 1.

Business Class Service for Large Business Customers Solution Description



The Customer's helpdesk personnel are responsible for collating and escalating issues to the Business Technical Support team. The Customer must notify EE of the names of its helpdesk personnel for caller verification purposes. However, calls will also be accepted from end users who are experiencing issues.

Software in the Solution

Where any Solution uses Software, the Customer shall ensure that it is using the latest version of the Software. This will help ensure correct diagnostics and resolution of any Software issues.

If the Customer or any of its Users accesses and utilises Customer Equipment on the Solution, the Customer is solely responsible for any support arrangements in respect of that Customer Equipment and the management or resolution of any incompatibility with the Solution itself.

The Business Technical Support team may require the Customer to remove any software not provided by EE from a Device before attempting to diagnose a reported fault. The Business Technical Support team will not be responsible for managing and resolving Incidents that are due to software not provided by EE.

Any Updates, fixes and patches to Solution Software which may become available from time to time will be brought to Customer's attention by the EE. EE will make this available to the Customer or advise the Customer where they may be downloaded. EE reserves the right to charge the Customer for the provision of any such Updates if a significant functionality is provided under that Update. Updates may be subject to additional terms and conditions or a separate End User License Agreement which shall be provided to the Customer.

Day to Day Management Issues

All requests for assistance in the day to day management of a Solution should be made by the Customer Representative to Business Customer Services (end user support) or to Business Customer Services (decision maker support), including queries relating to the: ordering of additional Licenses, billing queries, provisioning of SIMs, supply of Devices and training requirements.

Exceptions

Additional elements of support that apply to certain Solutions will be included in the specific Solution Terms.

Business Class Support does not apply to the following Solutions:

- BlackBerry® – support for BlackBerry® is described in the EE Business Price Guide
- Broadband/Fibre Broadband – support for Broadband is described in the EE Business Price Guide
- Total Resource – the support for this Solution is described in the specific Solution Terms
- Lone Worker from EE (Guardian 24)- the support for this Solution is described in the specific Solution Terms
- Lone Worker from EE (Peoplesafe)- the support for this Solution is described in the specific Solution Terms
- Managed BlackBerry® Server Support from EE – the support for this Solution is described in the specific Solution Terms
- Smartnumbers – the support for this Solution is described in the specific Solution Terms
- On-Site Support - the support for this Solution is described in the specific Solution Terms
- And to other Solutions where their terms specifically exclude Business Class Support.

Devices that make use of Solutions but were provided under the Customer's Business Agreement will benefit from Business Class Support. Equipment provided under a Solution only benefit from this clause 11.

12. Exclusions

EE shall have no responsibility for faults which in its reasonable opinion result (directly or indirectly) from:

- the Customer's use of its internal telecommunication equipment or to any equipment not provided by EE;
- Improper or unauthorised use of the Service or interference with the Service by the Customer including from Customer Equipment;
- Events outside of EE's direct control;
- A breach by the Customer of its obligations under the Business Agreement.

Business Class Service for Large Business Customers Solution Description



EE may charge the Customer reasonable repair fees (including the cost of replacement equipment) to rectify any faults resulting from the above.

13. Chargeable Services

This document details the Business Class Service offered by EE to its eligible Customers under their Business Agreement. EE also offers an enhanced level of supporting under Service Add-Ons or bundles of Service Add-Ons. For further details of these Services and eligibility the Customer should contact their Account Development Contact.

14. Definition of Terms

Definitions: where the context permits any defined term in this document shall have the same meaning as in the Customer's Business Agreement for the Business Class Support. In this document:

Account Development means the nominated commercial point of contact. This nominated contact may change from time to time as required by EE.

Billing Manager Support Team means the EE's Team that provides support to the Customer Representatives on queries relating to the Online Billing Manager tool.

Business Customer Services : means the EE team that provides support for administration of the day to day activity to the Customer Representative and support to all the Customer's Users on EE's services and equipment they may be using.

Business Technical Support Team means the EE team that provides support to the Customer Technical Contacts on any technical issues around EE's service and equipment.

Client Project Management Team means the EE team that provides a fully managed migration and implementation service for the Customers to support with the deployment of their fleet.

Client Project Manager means the nominated point of contact from the Client Project Management Team. This nominated contact may change from time to time as required by EE.

Customer Technical Contact means a Customer employee, nominated by the Customer who is responsible for acting as the first level technical support for Users and escalating issues to EE where the Customer's IT Helpdesk or IT administrator is unable to resolve an issue.

Incident means an issue logged with EE and which is being investigated by EE.

Update means revision of software from one version to another e.g. version 1.0 to 1.1

Working Day means any day other than a Saturday, a Sunday, Christmas Day, Good Friday or a day which is a bank holiday in the UK.

Business Class Service for Large Business Customers Solution Description



Appendix 1 Contact Details and Availability

Support Team	Contact Details	Availability
Business Customer Service for decision makers	0800 079 3333 Option 1 – Service Team Option 2 – Technical Team	08:00 – 20:00 (Mon-Fr) excluding statutory holidays Outside of these hours for a 24/7 support, an emergency service is available to bar Devices that are reported lost or stolen. Limited service for non-urgent issues.
Business Customer Service for end users	0800 079 0158 Option 1 – Service Team Option 2 – Technical Team	08:00 – 20:00 (Mon-Fr) excluding statutory holidays Outside of these hours for a 24/7 support, an emergency service is available to bar devices that are reported lost or stolen. Limited service for non-urgent issues.
Online Billing Manager Support Team	349 from an EE handset or 07973 100349 from any other network provider handset or landline	09:00 – 17:00, Mon-Fri, excluding statutory holidays

Disclaimer

This document has been produced by EE and, unless the recipient of it has contracted with EE to take the Business Class Service Solution (in which case this document forms part of the Customer's Agreement with EE), it is provided to the recipient solely for its information in order to assess the purchase or implementation of the Solution from EE (the "Purpose"). This document is strictly private and confidential between the recipient and EE and may only be shared with the recipient's employees, agents, advisors, subcontractors or suppliers as strictly necessary for the Purpose. This document may not be disclosed, used, reproduced or redistributed, in whole or in part, for any other purpose or to any other person or legal entity without the prior written consent of EE.

As between EE and the recipient, this document and all intellectual property in the document (including without limitation relating to its format and presentation) is, and shall remain the sole property of EE.

Whilst EE has taken care to ensure that the information contained in this document is accurate and up-to-date, it shall have no liability to any person or legal entity in respect of errors or omissions except as provided by law or as set out in the Customer's Agreement with EE (where the recipient has contracted with EE to take the Business Class Service Solution).

By accepting this document, the recipient agrees to be bound by the above limitations.